

Giacom – Reseller Incentive

Section 1. Definitions

Giacom Cloud Market - the platform hosted and provided by Giacom World Networks Limited to Resellers who can sell the Service.

Closing Date - means 1st December 2018.

Customer - means a single specific organisation or new client account as setup in Cloud Market.

Incentive - the sales incentives available to Resellers as documented below.

Incentive Statement - means a report produced for Resellers 7 working days after the Closing Date.

Opening Date – means Thursday 18th October 2018.

Promoter – means Storetec Serviced Ltd, the provider of Document Management by Storetec (“the service”).

Reseller - the party that is a user of Giacom Cloud Market and sells our Service to their Users.

Qualifying Period - means sales made before the Closing Date which remain active as paying Customers and Users from the Closing Date until the 8th December 2018.

The Promoter is providing Resellers with a sales promotional incentive ("the Incentive") linked to sales of Document Management by Storetec (“the Service”) to their Customers and Users via Giacom Cloud Market.

Section 2. Promotion Summary

Resellers will qualify for one of the Incentives as documented below, for all sales made to the Reseller’s Customers between the Opening Date and Closing Date who have remained active as paying Customers during the Qualifying Period.

Incentive Description	Incentive Prize
Sell, Document Management by Storetec, to a minimum of 5 different Customers by 1 st December 2018.	Win a bottle of Champagne worth a minimum of £25.00. See note 2a.
Sell, Document Management by Storetec, to a minimum of 15 different Customers by 1 st December 2018.	Win a £30.00 high street voucher. See note 2b.

Sell, Document Management by Storetec, to a minimum of 25 different Customers by 1 st December 2018.	Win a luxury hamper worth a minimum of £40.00. See note 2c.
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Note 2a

The champagne will be sourced from any high street or shopping centre decided by the promoter. The champagne brand will be decided by the promoter. The champagne will be a minimum value of £25.00 including delivery.

Note 2b

The £30.00 high street voucher will be a 'love 2 shop' voucher purchased online. The voucher will be for the amount of £30.00 only.

Note 2c

The hamper will be sourced from any high street or online entity and will be worth a minimum value of £40.00 plus delivery.

Section 3. Eligibility

- All entrants must be a registered Reseller who has signed both the Reseller Agreement and also the Service specific terms within Giacom Cloud Market.
- The offer will not apply to any Resellers or Customers who are in breach of either Reseller Agreement and/or Service specific terms on Giacom Cloud Market at any time during the Qualification Period of this Incentive.

Section 4. Qualification Criteria

- In order for orders that go through as sales to qualify for the Incentive, Resellers must place all orders for a Customer's access to the Service, without exception, via the Giacom Cloud Market.
- Customer orders must be placed by Resellers strictly between the Opening Date and Closing Date.
- Any orders placed by Resellers prior to the Start Date will not qualify for this Incentive and any existing Customers that are cancelled by Resellers and subsequently re-ordered / setup will be excluded from the Incentive.
- Customers must have an active license at the Closing Date and also still remain active as paying Customers at the end of the Qualifying Period. For the avoidance of doubt, Customers who cancel the Service between the Closing Date and Qualifying Period will not count toward this Incentive.
- In the event that a Reseller decreases the number of Customers between the Closing Date and the end of the Qualifying Period, for example from 25 Customers to 10 Customers of the Service, then the amount payable under this Incentive to the Reseller shall be measured as the number of active Customers as of the end of the Qualifying Period.
- In the event that a Reseller increases the number of Users for their Customer between the Closing Date and the end of the Qualifying Period, for example from a 10 User Service to a 25 User Service, then the amount payable under

this Incentive to the Reseller shall be measured as the number of active paying Users as of the Closing Date unless otherwise agreed at the sole discretion of the Promoter.

- The Incentive is strictly based on Customer subscriptions detailed within Giacom Cloud Market and this promotion does not cover other associated orders for the product.
- Where it is deemed, at the Promoters discretion, that Resellers are trying to abuse the Incentive by setting up multiple Customers who will not become paying customers, then the Reseller will not qualify for any Incentive payments at all.
- Resellers will receive an Incentive Statement within 7 working days of the Closing Date.
- The Incentive Statement will detail all Incentive(s) payable to the Reseller.
- Resellers not wishing to participate in this Incentive can opt out by contacting their account manager directly or by emailing a request to account.management@giacom.com

Section 5. Payment and Distribution

- The products and vouchers stated in the webinar will be the only method of payment used for the Incentive. No cash alternative will be available under any circumstances.
- Incentive products and vouchers will be posted to the Resellers UK address. The Resellers contact information and UK address must be provided to Giacom by the closing date in order for the Promoter to accept the incentive.
- Incentive product(s) and voucher(s) will be posted to UK addresses only.
- The Promoter accepts no further responsibility for the loss, misuse, or distribution of the Incentive Products & Vouchers beyond delivery to the Resellers UK office address.
- Claims against this Incentive cannot be made under any circumstances for transactions outside of the stipulated period.
- This promotion cannot be used as a basis for claims or otherwise combined with any other offer from either the Promoter or Giacom.
- In the event of any dispute, controversy or claims arising under this Incentive the Reseller agrees that the Promoters judgment is final, and any proceedings shall fall within the jurisdiction of the courts of England and Wales.

Other

- All Reseller, Customer and User data gathered during the course of administering this Incentive will be used by Giacom and the Promoter solely for these purposes and disposed of within 90 days of the Qualifying Period under the terms of the existing Privacy & Data policies in place with Giacom Cloud Market and the Promoter.
- The Reseller confirms that any payments made under the Incentive will be handled and reported by them in accordance with all associated UK benefit and tax laws and the Promoter accepts no liabilities whatsoever, in regards to Resellers financial matters.